Justwealth: The "A,B,Cs"



justwealth.com/saplingwellness

*Best Overall Robo-Advisor

- **A. Who is Justwealth:** An innovative online portfolio manager "aka" robo-advisor.
- Ustwealth's mission is to bring justice to overcharged and underserved Canadian investors
- Ustwealth was launched in 2016 and is registered in all 10 Canadian provinces
- Justwealth's seasoned management team averages 20+ years industry experience and has managed tens of billions of dollars
- Ustwealth's 70+ innovative portfolios include Tax-Efficient portfolios for non-registered accounts and Target Date RESPs
- Impact on the Client: Justwealth has more options to properly align your investment objectives with our portfolios

Our versatile and robust suite of ETF portfolios allows us to service a wide breadth of investor needs

	✓ Justwealth ^{**}
Average Client Size	~\$100,000
Range of Client Sizes	\$5,000 to \$1 Million +
Average Number of Client Accounts	~2 per Client
Average Client Age	~45 Years Old
Range of Client Ages	18 to 80+ years Old
Key Account Types	FHSA, LIF, LIRA, RESP, RRIF, RRSP, Spousal RRSP, TFSA, Non-Registered
Client Geography	Across Canada (all 10 provinces)





Complete investment questionnaire & our sophisticated selection tool recommends a portfolio

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Complete personal Information worksheet to open your account 3

Your Justwealth Personal Portfolio Manager finalizes & implements your investment strategy

C. Our Offer to You: Low-cost, sophisticated investing.

Justwealth Total Fee:

1.60%*

Typical Mutual Fund Fee:

2.20%**

*Source: Justwealth. Includes Justwealth Management Fee (0.40%) + Sapling Financial Wellness Referral Fee (1.00%) + Typical Justwealth Portfolio MER (0.20%) resulting in an all-in fee of 1.60%.

Impact of 0.60% Extra Fees on \$100,000



Wealth with Mutual Fund



Potential Wealth with Justwealth

Note: Illustrative growth example assumes a \$100,000 non-taxable account with a 6% return and a \$5,000 annual contribution.

Get Started at: just wealth.com/saplingwellness

Contact Your Trusted Advisor Today! Lena Keshysheva BCom, CFP, CIM

Financial Planning Director
Sapling Financial Wellness

m: 778. 322. 0346

e: lena.keshysheva@saplingfp.ca





^{**}Source: Investor Economics and Strategic Insight: The Investment Funds Institute of Canada May 2015.